



Hillrom™



Hillrom is a part of Baxter

Baxter

Challenges related to staff and patient safety and satisfaction will always be there, but Hillrom™ Precision Locating can help.

Hillrom™ Precision Locating acts as a second set of eyes for your care team by precisely locating people and assets to help:

- Improve workflows and caregiver satisfaction
- Boost caregiver safety
- Enhance the patient experience



LEARN MORE ABOUT HOW HILLROM™ PRECISION LOCATING IMPROVES EFFICIENCY, SATISFACTION, AND SAFETY — IN MORE WAYS THAN ONE.





“The accuracy and speed are impressive and unlike any other locating system we've used. The map feature is particularly useful in helping our caregivers know where other team members and equipment are on the floor”

- DIRECTOR OF INPATIENT SERVICES, NORTH CAROLINA SPECIALTY HOSPITAL



DIFFERENTIATING HILLROM™ PRECISION LOCATING

	Hillrom™ Precision Locating	Other RTLS Technologies
Accuracy	<ul style="list-style-type: none"> 1-meter accuracy with standard room hardware requirements X,Y positioning—see exact locations within a room 	<ul style="list-style-type: none"> Accuracy is highly dependent on amount, complexity, and cost of room hardware Most technologies are only threshold-crossing or area detection
Locating Speed (latency)	<ul style="list-style-type: none"> Real-time updates (updating tag location every 750ms, 2-3 secs typical zone report time) 	<ul style="list-style-type: none"> Increasing speed and response times impacts battery life and overall cost of infrastructure
Ease of System Management	<ul style="list-style-type: none"> Standardized room infrastructure to achieve high levels of accuracy Room zones are configurable via a software edit 	<ul style="list-style-type: none"> Room Infrastructure costs heavily dependent on level of accuracy needed and room shape, wall material, etc. Reconfiguring zones almost always requires moving or adding physical room hardware



LOWER TOTAL COST OF OWNERSHIP

- Savings in the long run through longer tag battery life and wired room infrastructure
- Calculations based on the needs of a 100-bed facility over a 10+ year period

CENTRAK GEN2IR

Item	Replacement Cycles Over 10+ Years
 300 STAFF TAGS	2 replacements Estimated 5-year useful life of the staff tag itself
 300 ASSET TAGS	2 replacements Estimated 5-year useful life of the asset tag itself
300 STAFF TAG BATTERIES	10 replacements Staff tag batteries last for ~1 year
250 ASSET TAG BATTERIES	5 replacements Asset tag batteries last for ~2 years
300 VIRTUAL WALL BATTERIES	2.5 replacements Virtual Wall batteries last ~3 years
150 ROOM MONITOR BATTERIES	2.5 replacements Room Monitor batteries last ~3 years

HILLROM™ PRECISION LOCATING

Item	Replacement Cycles Over 10+ Years
 300 STAFF TAGS	1 replacement Rechargeable staff tags last a total of ~7 years before replacement
 300 ASSET TAGS	1 replacement Asset tags do not require recharging. Battery life is ~7 years before replacement

Expected **42%** TOTAL REPLACEMENT COST SAVINGS OVER 10+ YEARS